



Středočeský kraj

## Invitation to participate in preliminary market consultation

within the meaning of Section 33 of Act No. 134/2016 Sb., on Public Procurement, as amended (the “PPA”)

To whom it may concern

The Capital City of Prague and the Středočeský Region (hereinafter referred to as the “**Clients**” and jointly as the “**Contracting Authority**”) hereby invite you to participate in a preliminary market consultation (“**PMC**”). The purpose of the PMC is to prepare the award criteria and inform potential suppliers and relevant market entities about the Contracting Authority’s plans and requirements for public contracts in the area of rail transportation services within both regions, namely using electric multiple units, or alternatively with the use of battery electric multiple units or single-deck electric multiple units.

### I. Information for manufacturers of railway vehicles

Information of Regionální organizátor pražské integrované dopravy, with its registered office at Rytířská 406/10, postcode 110 00, Prague-Staré Město, ID No.: 60437359 (“**ROPID**”), and Integrovaná doprava Středočeského kraje, příspěvková organizace, with its registered office at Sokolovská 100/94, Karlín, 186 00 Praha 8, ID No: 05792291 (“**IDSK**”), for rolling stock manufacturers in respect of the planned use of new **units of the BEMU or EMU type** to provide public passenger transport services by rail in the territory of the Capital City of Prague and the Středočeský Region **from December 2029**:

ROPID and IDSK (the “**Organisers**”) have analysed in detail and then presented for consideration to the Clients various options for providing transport services after the termination of the existing contractual relations with carriers.

To operate the selected lines, the Clients chose **the option of providing transport services by means of battery electric railway units (BEMU) with the launch of a tender procedure for the selection of a carrier responsible for both the operation and the acquisition of these vehicles from December 2029 for a contractual period of at least 15 years.**

The railway electrification in accordance with the approved Electric Traction Development Plan in the Czech Republic is advancing (the deadlines are currently being specified and updated). Given these developments, it cannot be ruled out that some railway lines may soon also be served by EMU vehicles. This possibility will need to be accounted for in the preparation of the relevant or any subsequent tender procedures.

**The Clients expect the selected carrier to provide completely new railway rolling stock of the BEMU or EMU type in the relevant category, with an approximate capacity of either 145 seats or 230 seats (the “Required Rolling Stock”).** This rolling stock must be capable of delivering the contractual volume of public railway transport services, in terms of both quantity and quality, on the territory of both Clients, starting **from December 2029**.

The Required Rolling Stock should meet the following basic parameters:

- BEMU/EMU 150 type (i.e. with an approximate capacity of 145 seats), or EMU (or BEMU) 230 (i.e. with an approximate capacity of 230 seats);
- C2 load class;



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- coupling options, number of units;
- stationary charging option for BEMUs;
- dual-system 3kV/25kV units (for BEMUs including battery);
- other parameters relating to: minimum range, battery life and maintenance (for BEMUs), interior layout, number of doors in the side, boarding height, maximum speed, etc.

BEMUs are expected to be operated on rail lines no. 070/071/072 Prague Main Station – Neratovice – Mělník; no. 210 Prague Main Station – Vrané nad Vltavou – Čerčany / Čisovice (or Dobříš); and in the medium term also on rail lines no. 212 Čerčany – Zruč nad Sázavou, and no. 235 Kutná Hora Main Station – Zruč nad Sázavou (construction of a charging point at Zruč nad Sázavou station is required), or on other rail lines without the capability to continuously charge vehicles throughout the duration of the journey. BEMUs must have sufficient range to traverse these rail lines on a single charge.

EMUs are expected to be operated on rail lines no. 090/091 Prague – Kralupy nad Vltavou – Ústí nad Labem; no. 220/221 Prague – Benešov – Tábor; or on other existing and newly electrified rail lines in Prague and the Středočeský Region.

In the context of this PMC, we are reaching out to you as a relevant potential supplier and subject-matter expert. We aim to leverage your valuable experience regarding the technical specifications, production capacity, and approval process for commissioning the rolling stock in the Czech Republic.

The provided information will enable us to establish appropriate requirements for the rolling stock and transport services within the tender conditions. These requirements will be designed to optimally fulfil the needs of the Client, in full compliance with the PPA and Act No. 194/2010 Sb., on Public Services in Passenger Transport, as amended. The Clients anticipate that **the tender procedure will be launched in 2025.**

## II. Specification of the purpose and objective of the PMC

The aim of the preliminary market consultation is to conduct market research and verify the capabilities of rolling stock manufacturers:

- to deliver a complete fleet of the Required Rolling Stock in the quantity of approximately 25-30 BEMUs or EMUs and to ensure approval for the standard passenger operation of the vehicles in the Czech Republic by December 2029 (both BEMUs and EMUs must be dual-system vehicles, with a battery pack for BEMUs with a range for the specified routes);
- to guarantee the technical commonality (conformity) of the Required Rolling Stock for delivery after 2034.

The rolling stock manufacturers should provide us with their opinions on the following critical topics:

- critical time milestones for the development, production, and commissioning of the Required Rolling Stock in December 2029;
- the manufacturer's ability to meet the requirements for the basic defined parameters of the Required Rolling Stock;
- the structure of the manufacturer's warranty conditions (including the warranty period) for the Required Rolling Stock;

- potential interest of the manufacturer to participate in the project (together with the carrier) beyond the production and delivery of the Required Rolling Stock, such as by building a technical base to provide full-service maintenance;
- potential participation of the manufacturer in the pre-financing (prepayments/advances) / direct financing of the Required Rolling Stock, or financial brokerage of the production of the Required Rolling Stock (financial institution, leasing company);
- possibilities for reducing the risks arising from the project implementation for its individual stakeholders (Clients, carriers, rolling stock manufacturers).

### III. Preliminary market consultation process

To confirm participation in the PMC, the Contracting Authority requires the rolling stock manufacturer to complete the Registration Form (Annex 1) with their contact details **and submit it via the e-mail address [romana.derkova@havelpartners.cz](mailto:romana.derkova@havelpartners.cz) no later than 17 April 2025.**

After receiving the Registration Form, the Contracting Authority reserves the right to invite the supplier to a meeting as part of the PMC that may be conducted verbally (or remotely via MS Teams) or in writing. For this purpose, the Clients and the supplier will mutually agree on a date for the meeting and the supplier will subsequently receive an invitation to the meeting.

The PMC meeting will feature **a presentation by a PMC participant** regarding the portfolio of battery electric railway vehicles (BEMU) and electric railway vehicles (EMU), including details on implemented reference projects for BEMUs/EMUs. This will be followed by a discussion addressing the fulfilment of the Clients' basic parameters and requirements. For this purpose, the Clients recommend that the PMC participant prepare a presentation in .pdf format, or a similar file type, to serve as the basis for discussion during the meeting. The presentation will then be commented on.

The Contracting Authority anticipates a single round of the PMC, but reserves the right to request additional written responses from suppliers or to convene further meetings with the PMC participants.

The format and other relevant details will be provided to the participants well in advance.

#### Disclaimer

- Participants in the consultation are advised that, in accordance with Section 36(4) of the PPA, the Contracting Authority is obliged to identify the persons involved in the consultation in the tender documents, provide all material information that was part of the consultation, and information resulting from the consultation.
- We reserve the right to document the consultation process, including through the use of minutes, video recordings, audio recordings, or summaries of the key points discussed. By participating in any consultations, individuals consent to the processing of their personal data and to having a recording created.
- We reserve the right to modify the course of the consultation. Participants will be notified of any such changes with adequate advance notice.
- Participants independently bear the costs associated with their participation in the consultation. Neither the Clients nor the Organisers are obligated to contribute in any way to the payment of these costs.
- The consultation will be carried out in a way that does not distort competition or the principles of public procurement, as stipulated in Section 6 of the PPA.



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- All communication, whether written or oral, during the consultation will be conducted in the Czech language. If a participant is a foreign person, they must provide and cover the cost of their own translator or interpreter into a language they understand. While this invitation to participate in the consultation is also provided in English, the Czech language version shall take precedence. For the avoidance of doubt, any oral hearing will be conducted in the Czech language, with interpretation services available at the participant's expense.
- Participation or non-participation in the consultation does not grant any rights or impose any obligations on participants in the Contracting Authority's future procurement procedures.
- Participation in the consultation does not give rise to any right of the participants to receive details about the final evaluation of the consultation process by the Clients or the Organisers.

Please send any questions and comments you may have solely by e-mail to [matus.holubkovic@havelpartners.cz](mailto:matus.holubkovic@havelpartners.cz)

#### **Annex 1 - PMC Registration Form**